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February 11, 1998

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HAND DELIVERY

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> Ms. Magalie Roman Salas Secretary Federal Communications Commission 1919 M Street, NW Room 222 Washington, DC 20554

> > Re:

Ex Parte Presentation WT Dkt. No. 97-82

Dear Ms. Salas:

This letter is to notify you that Douglas Smith and I met yesterday with Karen Gulick, Legal Advisor to Commissioner Tristani. During the meeting, Omnipoint presented its position on the C Block debt restructuring reconsideration proceeding, focusing on the attached materials.

An original and one copy of this letter is transmitted herewith for inclusion in the above-referenced docket. Any questions regarding this matter may be directed to the undersigned counsel.

Sincerely,

Teresa S. Werner

Terrie Weller

Enclosures

cc: Karen Gulick, Legal Advisor, Office of Commissioner Tristani

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- The "Prepay" Option is Actually a "<u>Banking of Deposits</u>" Option that Discriminates Against All Bidders But One.
- Only NextWave Can Use This "Banking of Deposits" Option.
- Out of the 89 C-Block Licensees, Only NextWave Has Enough Deposits Across Multiple MTAs to Buy Out the Spectrum in Major Markets.
- Mathematically, Only 8 Other Licensees Out of the 89 Could Even Theoretically Use the "Banking of the Deposits" Aspect of the "Prepay" Option.

 BUT NONE OF THESE 8 BIDDERS WILL USE THIS OPTION,

 BECAUSE THEY WOULD HAVE TO GIVE UP ALL THEIR PRIMARY MARKETS TO BUY ONE, SMALL, BTA.
- Unlike Amnesty and Disaggregation, Which Return Either All 30Mhz or 15Mhz in Every Market, the "Banking of Deposits" Option Means NextWave Alone Chooses Which Markets Never Have <u>Any Spectrum Returned for Re-Auction</u>.
- The Fate of GSM as a National Standard Will Be Controlled By the One Company NextWave That is Financed By the Primary Backers of CDMA.

CASE 1

CASE										
		Net Bid	POPS	Deposit Credit Available for Prepay			Net Bid	POPS	Was Doll	sted Deposit ars
Chase Teleco	om. Total	\$175,090,520	6,524,460	\$12,256,336						
	HAVE TO TURN IN ALL					O BUY ONE BT			•	(0.040.400)
Atlanta	Chattanooga Knoxville, Kingsport,	\$15,966,000	547,227	\$1,117,620	Birmingham	Florence AL	\$2,997,149	183,342	\$	(9,349,102)
Knoxville	Middlesboro Memphis, Jackson,	\$34,071,678	1,874,924	\$2,385,017						
Memphis-Jackson	Dyersburgh Nashville, Clarksville,	\$56,448,417	1,883,830	\$3,951,389						
Nashville	Cookeville.	\$65,607,276	2,035,137	\$4,592,509						
Subtotal		\$172,093,371	6,341,118	\$12,046,536	Subtotal		\$2,997,149	183,342	\$	(9,349,102)

NOTE: Chase has publicly stated that it plans to use the FCC's Disaggregation Option.

CASE 2

Americall In	ternational Total	Net Bid \$32,365,628	POPS 2,151,587	Deposit Credit Available for Prepay \$2,265,594			Net Bid	POPS	asted Deposit ollars
AMERICALL W	OULD HAVE TO TURN IN	ALL ITS PRIMARY	MARKETS		IN ORDER	TO BUY ONE BT	A :		
Pittsburgh Alaska	Wheeling, Steubenville Anchorage, Fairbanks	\$3,246,000 \$5,484,750	354,807 565,615	\$227,220 \$383,933	Cleveland	East Liverpool	\$585,038	112,955	\$ (1,698,108)
Portland San Antonio	Medford, Roseburg Corpus Christi, Laredo	\$5,943,750 \$5,943,750 \$17,106,091	353,179 765,031	\$416,063 \$1,197,426					
Subtotal	Corpus Ciristi, Laicuo	\$31,780,591	2,038,632	\$2,224,641	Subtotal		\$585,038	112,955	\$ (1,698,108)

NOTE: As with Chase, Americall has publicly stated that it plans to use the FCC's Disaggregation Option.

CASE 3

Savannah In	dependent PCS C	Net Bid \$13,644,001	POPS 679,578	Deposit Credit Available for Prepay \$955,080			Net Bid	POPS	Waste Dolla	ed Deposit rs
SAVANNAH WO	OULD HAVE TO TURN IN IT	S PRIMARY MARK	ET		IN ORDER TO	D BUY ONE B	TA:			
Atlanta	Augusta	\$13,067,250	569,584	\$914,708	Jacksonville	Waycross	\$576,751	109,994	\$	(395,632)
Subtotal		\$13,067,250	569,584	\$914,708	Subtotal		\$576,751	109,994	\$	(395,632)

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CASE 4

Kansas Pei	rsonal Communicat	Net Bid \$9,698,251	POPS 429,507	Deposit Credit Available for Prepay \$678,878			Net Bid	POPS	Wast Dolla	ed Deposit rs
KANSAS PER	SONAL WOULD HAVE TO	TURN IN ALL ITS F	PRIMARY MA	RKETS	IN ORDER	TO BUY ONE E	BTA:			
Kansas City	Topeka, Emporia	\$9,257,251	304,010	\$648,008	Wichita	Hutchinson	\$441,000	125,497	\$	(251, 108)
Subtotal		\$9,257,251	304,010	\$648,008	Subtotal		\$441,000	125,497	\$	(251,108)

CASE !	5
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ROBERTS-	ROBERTS & ASSO	Net Bid \$7,669,500	POPS 784,648	Deposit Credit Available for Prepay \$536,865			Net Bid	POPS	Was Dolla	ted Deposit ars
ROBERTS-RO St. Louis	BERTS WOULD HAVE TO Cape Girardeua, Quincy, Jeff. City, Rolla, and				TO BUY ONE				(40.4.700)	
Subtotal	West Plains	\$7,224,000 \$7,224,000	695,274 695,274	•	Kansas City Subtotal	Sedalia	\$445,500 \$445,500	89,374 89,374	_	(104,730) (104,730)

CASE 6

		Net Bid	POPS	Deposit Credit Available for Prepay		Net Bid	POPS	Was Doll	sted Deposit ars
Northern 1	Michigan PCS Consort	\$4,612,481	371,697	\$322,874					
N, MICHIGAN	I WOULD HAVE TO TURN IN	NALL ITS PRIMAR	Y MARKETS		IN ORDER TO BUY ONE B	ΓA:			
Detroit	Alpena, Sault Ste.								
	Marie, MI	\$1,404,750	120,019	\$98,333	Minneapolis- Ironwood, MI	\$198,356	33,156	\$	(130,468)
Milwaukee	Marquette, Escanaba,								
	Houghton, and Iron								
	Mountain	\$3,009,375	218,522	\$210,656					
Subtotal		\$4,414,125	338,541	\$308,989	Subtotal	\$198,356	33,156	\$	(130,468)

CASE 7
THE GABELLI GROUP

THE GADELLI	;	Net Bid	POPS	Deposit Credit Available for Prepay			Net Bid	POPS	Wasted Deposit Dollars
7A. Southe	ast Wireless Total	\$41,261,255	1,703,700	\$2,888,288					
SOUTHEAST	WOULD HAVE TO TURN	IN ALL ITS PRIMARY	MARKETS		IN ORDER	TO BUY ONE B	TA:		
Richmond-Norf	o Danville, Lynchburg	\$12,678,755	329,944	\$887,513	Atlanta	Rome , Dalto	\$2,805,000	232,674	\$ (167,438)
	Tallahase, and								
Jacksonville	Panama City	\$25,777,501	1,141,082	\$1,804,425					
Subtotal		\$38,456,255	1,471,026	\$2,691,938	Subtotal		\$2,805,000	232,674	\$ (167,438)
				Deposit					

				Deposit					
				Credit					
				Available for				Waste	ed Deposit
		Net Bid	POPS	Prepay		Net Bid	POPS	Dolla	rs
7B High Co	untry TOTAL	\$13,772,250	1,053,330	\$964,058					
HIGH COUNTR	RY WOULD HAVE TO TUP	RN IN ALL ITS PRI <mark>M</mark> A	RY MARKET	rs	IN ORDER TO BUY ONE E	BTA:			
Denver	Casper, Cheyenne	\$5,216,250	258,572	\$365,138	El Paso-Albu Carlsbad	\$521,250	316,613	3 \$	(458,445)
Salt Lake City	Idaho Falls, Twin								
	Falls, Pocatello	\$8,034,750	478,145	\$562,433					
Subtotal		\$13,251,000	736,717	\$927,570	Subtotal	\$521,250	316,613	3 \$	(458,445)

		Net Bid	POPS	Deposit Credit Available for Prepay			Net Bid	POPS	Was Doll	sted Deposit ars
7C Fortunet	Wireless TOTAL	\$61,531,500	3,198,912	\$4,307,205						
FORTUNET WO	OULD HAVE!TO TURN IN A	LL ITS PRIMARY I	MARKETS		IN ORDER	TO BUY ONE	BTA:			
New York	Hartford	\$51,321,750	1,108,582	\$3,592,523	Milwaukee	Marinette	\$1,604,250	67,430	\$	(2,751,083)
Minneapolis-St. P	Mankato, Rochester	\$8,605,500	490,874	\$602,385						
Subtotal		\$59,927,250	1,599,456	\$4,194,908	Subtotal		\$1,604,250	67,430	\$	(2,751,083)

	Net Bid		Deposit Credit Available for Prepay			Net Bid	POPS	Was Doll	sted Deposit ars
7D Gabelli-Aer Force Total	\$87,336,004	2,975,991	\$6,113,520						
AER FORCE WOULD HAVE TO TURN	IN ALL ITS PRIMARY	MARKETS		IN ORDER	R TO BUY TWO	BTAs:			
Dallas-Ft. Worth Waco	\$5,889,750	291,426	\$412,283	Portland	Bend	\$1,666,500	136,025	j	
Washington-Balti Salisbury,									
Cumberland,									
Fredicksburg	\$13,517,254	471,562	\$946,208	Wichita	Salina, KS	\$1,200,750	144,827	\$	(1,973,798)
Tampa-St. Peters Daytona, Ocala	\$24,115,500	710,926	\$1,688,085						
Des Moines- Qua Des Moines,									
Davenport, Dubuque,									
Iowa City	\$40,946,250	1,502,077	\$2,866,238						
Subtotal	\$84,468,754	2,213,003	\$4,554,323	Subtotal		\$2,867,250	280,852	2 \$	(1,973,798)

CASE 8

	OTAL ; OULD HAVE TO TURN IN A	Net Bid \$344,293,125 LLL ITS PRIMARY N	9,618,136	Deposit Credit Available for Prepay \$24,100,519	IN ORDER TO BUY ONE BT	Net Bid	POPS	Wasted Deposit Dollars
San Francisco-								
Oakland-San Jose	Fresno, Reno, Modesto,							
	Visalie, Redding,							
	Merced, Eureka	\$105,735,525	3,091,444	\$7,401,487	Spokane-Billi Lewiston	\$537,075	125,919.00	\$ (23,579,556)
Puerto Rico-U.S.	San Juan, Mayaguez	\$114,087,900	3,262,534	\$7,986,153				
Salt Lake City	Salt Lake, Boise, Provo,							
	Logan	\$96,991,050	2,490,982	\$6,789,374				
Los Angeles-San	Bakersfield	\$26,941,575	647,257	\$1,885,910				
Subtotal		\$343,756,050	9,492,217	\$24,062,924	Subtotal	526,941,575	\$647,257	\$ (23,579,556)

NOTE: Clearcom has publicly stated that it plans to use the FCC's Disaggregation Option.

Interest Costs Under Disaggregation

		Original C Block Structure					Disago	Disaggregation	
							Ongoing	Ongoing	
						Annual	Quarterly	Annual	
D.T						Interest	Interest		
BTA Market	1997 pops	Net Bid	\$/Pop	Deposit	Debt	Expense	Expense	Expense	
Clearcom									
M002 - Los Angeles	647,257	26,941,575	41.62	2,694,158	24,247,418	1,576,082	197,010	788,041	
M004 - San Francisco	3,091,444	105,735,525	34.20	10,573,553	95,161,973	6,185,528	773,191	3,092,764	
M025 - Puerto Rico	3,770,362	114,087,900	30.26	11,408,790	102,679,110	6,674,142	834,268	3,337,071	
M036 - Salt Lake City	2,490,982	96,991,050	38.94	9,699,105	87,291,945	5,673,976	709,247	2,836,988	
M042 - Spokane	125,919	537,075	4.27	53,708	483,368	_31,419	3,927	15,709	
Clearcom Total	10,125,964	344,293,125	34.00	34,429,313	309,863,813	20,141,148	2,517,643	10,070,574	
Chase Telecommunications									
M011 - Atlanta	547,227	15,966,000	29.18	1,596,600	14,369,400	934,011	116,751	467,006	
M028 - Memphis	1,883,830	56,448,417	29.96	5,644,842	50,803,575	3,302,232	412,779	1,651,116	
M029 - Birmingham	183,342	2,997,149	16.35	299,715	2,697,434	175,333	21,917	87,667	
M043 - Nashville	2,035,137	65,607,276	32.24	6,560,728	59,046,548	3,838,026	479,753	1,919,013	
M044 - Knoxville	1,874,924	34,071,678	18.17	3,407,168	30,664,510	1,993,193	249,149	996,597	
Chase Telecom Total	6,524,460	175,090,520	26.84	17,509,052	157,581,468	10,242,795	1,280,349	5,121,398	
Urban Communicators PCS									
M006 - Charlotte	3,445,803	74,622,750	21.66	7,462,275	67,160,475	4,365,431	545,679	2,182,715	
Urban Communicators PCS	3,445,803	74,622,750	21.66	7,462,275	67,160,475	4,365,431	545,679	2,182,715	
Alpine PCS.									
M002 - Los Angeles	628,147	29,091,750	46.31	2,909,175	26,182,575	1,701,867	212,733	850,934	
M008 - Boston	227,963	9,000,000	39.48	900,000	8,100,000	526,500	65,813	263,250	
Alpine PCS Total	856,110	38,091,750	44.49	3,809,175	34,282,575	2,228,367	278,546	1,114,184	
Americal International									
M016 - Cleveland	112,955	585,038	5.18	58,504	526,534	34,225	4,278	17,112	
M021 - Pittsburgh	354,807	3,246,000	9.15	324,600	2,921,400	189,891	23,736	94,946	
M030 - Portland	353,179	5,943,750	16.83	594,375	5,349,375	347,709	43,464	173,855	
M033 - San Antonio	765,031	17,106,091	22.36	1,710,609	15,395,482	1,000,706	125,088	500,353	
M049 - Alaska	565,615	5,484,750	9.70	548,475	4,936,275	320,858	40,107	160,429	
Americali Int'i Total	2,151,587	32,365,628	15.04	3,236,563	29,129,065	1,893,389	236,674	946,695	